Aggregate Performance Report

SUMMARY

The Aggregate Performance Report is the go-to report for answering how many closings the company had, how much money was earned, how much commission was paid out to agents, and who the ten most productive agents are.
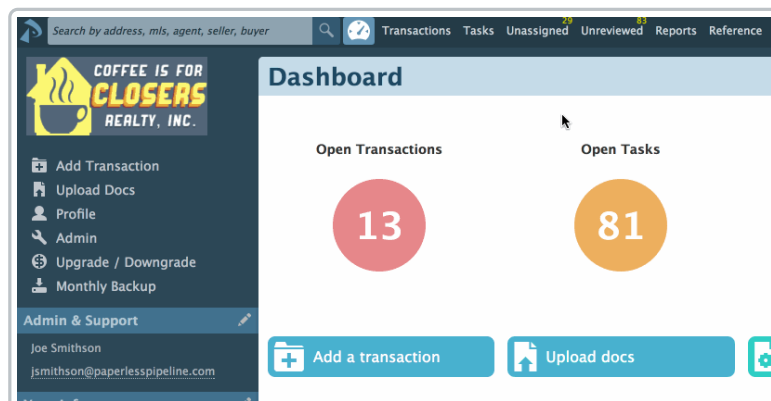
IN THIS ARTICLE

Generate Aggregate Performance Reports

To generate an Aggregate Performance Report:

1. **Click Reports from the top menu.**

2. **Click [Aggregate Performance].**

3. **Define your filters for location(if applicable) and period.**

4. **Click [Download Report].**

5. **Locate the saved file and open the report in your spreadsheet software**

Reading the Report

To read the downloaded Aggregate Performance Report:

1. **Open the document from the save location on the computer.**

PP Test Realty, LLC

Aggregate Performance
PP Test Realty, LLC - 2020 (as of May 1, 2020 at 4:58 p.m. ET)

Agent Sales volume ($)	23,282,000	**Brokerage ($)**	
Agent Listing volume ($)	17,207,000	Commissions	106,769
Agent Selling volume ($)	6,075,000	Fees & Taxes Collected	2,672
Total Units	14	Deductions	-300
Listing Units	11	Listing only comm	42,167
Selling Units	3	Selling only comm	0
Number of closings	11	Dual-agency comm	62,156
Average sale price ($)	1,018,818	In-house referral comm	2,446
Gross comm ($)	544,120	Client fees collected	0
Outside referral fees ($)	477	**Agents ($)**	
Franchise Fee ($)	4,903	Commissions	431,971
		Fees & taxes	-2,672
		Deductions	-2,415
		Listing only comm	124,978
		Selling only comm	0
		Dual-agency comm	298,223
		In-house referral comm	8,771
		Client fees collected	0

Top Producers by Sales Volume ($)

1	Mollee B	6,045,000	6	Kathleen M	1,045,000
2	Rachel McWhirter	5,000,000	7	Linda Blair	1,000,000
3	Daniel Lorence	5,000,000	8	Joe Jones	530,000
4	Erika Dupre	2,095,000	9	Spring Team	500,000
5	Courtney Austin	1,690,000	10	Monta Fleming	377,000

Generated by Paperless Pipeline
for Carol Francis on May 1, 2020 at 4:58 p.m. ET

The downloaded Aggregate Performance Report will reflect a complete list of all closed transactions for the specified time period and location as well as the top performing agents.