## **Distribute Commission to In-house Referring** Agents

## SUMMARY

Learn how to distribute commission to an in-house referring agent.

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Use this feature only for transactions where one of your agents is referring a client to another one of your agents. Learn more here: Track Referral Commissions payable to outside brokerages  $\rightarrow$ 

## On the Sale Info section:

1 Fill in the Total Referral Commission field as a % or dollar amount.

2 Check the "This is an in-house referral" box.



On the Referral Commissions and Other Payables section:

1 Search for the in-house referring agent by typing their name.

2 Enter the amount of commission the referring agent should receive as a % or dollar amount.

**3** Charge any fees and account for any deductions for the referring agent.

Referral Commissions and Other Payables	
In-House Referral	
Search for referring agent by name	
Michael Angeletti	**
Agent's share of referral commission	
80%	* % \$
Transaction fee	\$100.00
Transaction coordination	\$
Errors & Omission	\$
Miscellaneous fee	\$
MLS Fee	\$
Tax	\$
- Enter deduction for this agent -	-